



1 May 2007

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Copied for information to:

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**CONDITION 7 NOTIFICATION:  
Removal of the Standard service option from Royal Mail International Bulk Mail™**

Dear Caroline,

I am writing to formally notify you, under Condition 7 of Royal Mail's Licence, that Royal Mail will withdraw the Standard service option from Royal Mail International Bulk Mail™ on the 1<sup>st</sup> August 2007. Royal Mail International Bulk Mail™ is one of Royal Mail's International contract products which is used to send out unsorted International items which are capable of being read by our sortation machines either as part of an Inland Bulk Mail mailing (ie Mailsort, Walksort or Presstream) or as a standalone mailing.

Currently customers have a choice of three service speeds. Priority, Standard and Economy; the Priority and Economy options are available globally and are unchanged by this withdrawal. The Standard option is only available to non-European destinations. The customer impact will be minimal as the option is little used; during 2006/07 just over £2k was spent on the Standard option.

Customers will have the option of using the faster Priority service or the cheaper Economy service. Further details on Royal Mail International Bulk Mail™ can be found on [Royal Mail's website](#). Alternatively, customers can access the Standard service through an alternative product such as Destination Sort or M-bags.

The relevant amendments will be made to Royal Mail's website and to the Terms & Conditions of Royal Mail International Bulk Mail™ by the end of July 2007.

Cont...

Customer communications will be made separately.

A copy of this letter has been sent to Postwatch and will be published on Royal Mail's website within 4 working days.

Yours sincerely,

A handwritten signature in black ink, reading "M Waples", is displayed on a light grey rectangular background.

Mark Waples  
Regulation & Commercial Policy Manager