



20 September 2007

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Copied for information to:

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CONDITION 7 NOTIFICATION: Additional Airsure Destinations

Dear Caroline,

In accordance with Condition 7 of Royal Mail's licence, I am writing to notify you of the addition of two Airsure destinations. On or after 10th January 2008 Airsure will be available to India and Pakistan.

Royal Mail aims to increase the number of countries its Airsure service is available to, in order to provide an enhanced service to its customers. New countries continue to join PRIME enabling Airsure to be offered to the destinations above.

Please note that the ultimate introduction of these countries relies on the agreement of the postal administrations, in each of these countries, that their in-country processes and systems are sufficient to handle the Airsure specification. Royal Mail is currently or soon to be testing and working with the countries concerned. It could be the case that we will not be able to introduce these destinations in the final instance, however, in order for customers to make use of this enhancement as soon as capability exists, notification is being made today.

The specification and prices for Airsure to these new destinations remains the same as the existing Airsure service (i.e. priority handling with item tracked to delivery, and delivery confirmation available via the web; standard Airsure for £4.20 and Airsure with additional compensation cover for £6.20. Prices are in addition to the priority airmail postage charge). The actual delivery times to be expected with Airsure to these new destinations are subject to agreement with the countries concerned and so will be made known to customers when the new countries are introduced.

Full details of Airsure are available on the Royal Mail website, and the details of the additional countries will be added incrementally as they go live.

Cont...

A copy of this letter has been sent to Postwatch and will be published on Royal Mail's website within four working days.

Yours sincerely,

A handwritten signature in black ink, reading "M Waples". The signature is written in a cursive style with a large, stylized initial "M".

Mark Waples
Regulation & Commercial Policy Manager