



10th March 2008

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TWO CONDITION 7 NOTIFICATIONS:

- 1. Change to entry criteria for enhanced later posting times for Mailsort 2**
- 2. Broadening of enhanced later posting times for Mailsort 1 to national mailings**

Dear Caroline,

I am writing to notify you, under Condition 7 of Royal Mail's Licence, of two changes that relate to enhanced later posting times (LPTs) that will come into effect on the 10th June 2008.

1. The entry criteria for customers wishing to post Mailsort 2 or Walksort 2 letter formats under enhanced LPTs is being reduced to 40 thousand per mailing from 50 thousand. Customers will need to continue to adhere to all other requirements.
2. To broaden the scope of later posting times for Mailsort 1 & Walksort 1 letters and Mailsort 1, Walksort 1 & Presstream 1 large letters to include national mailings (as well as the current ability to make local to local mailings) subject to the following conditions being met:
 - only first class bulk mail (i.e RDC presort) letter or large letter format traffic
 - customers must mail at least five days a week (four days during Bank Holiday weeks)
 - each single posting must be in excess of 40 thousand items (letter and large letter format only)
 - customers must pre-segregate the mailing as specified by Royal Mail. The actual number of segregations required will depend on location and may be as many as 20 ways. There may be, by exception at Royal Mail's request only, equivalent segregation in yorks (wheeled containers) according to local RDC handling capability.
 - customers must ensure that the posting is presented as per the individual product specifications ie bagged, bundled etc. All mailings must be customer final labelled.

Cont...

The actual time of the LPT will be determined by the distance of the customer's posting site from their local RDC. In addition, mails destined for certain postcode areas may be excluded from the later LPT service. This is to ensure that there is no detrimental effect on Quality of Service performance targets. Any customer who would like a later posting time will need to contact their Customer Operations Manager for details.

A copy of this letter has been sent to Postwatch and will be published on Royal Mail's website within four working days.

Yours sincerely,

A handwritten signature in black ink that reads "M Waples". The signature is written in a cursive style with a large, stylized 'M'.

Mark Waples
Regulation & Commercial Policy Manager